



ABOUT

“We do not compromise on quality, we only offer the best in class products.”

BACKGROUND

Solterra was born out of a need and wish to address South Africa's energy crisis. We understand that in order to bring about the changes required in the South African energy landscape we needed a highly specialized commercial and residential product. South Africa faces a massive shortage when it comes to experienced, competent and technically sound energy consultants. Solterra aim to fill this void. We are the fastest growing renewable energy consultancy in Southern Africa, offering the public consistent, trustworthy solutions nationally.

THE DIFFERENCE

This is where our clients benefit most by Solterra CAPE / WEST COAST being part of a larger countywide network of 27 owner managed franchises guided & managed through a head office. The lessons learnt from over 12 000 systems installed nationally are invaluable when it comes to our services and installations.

With head office accountability, ethical standards and integrity we do not only exist to sell products – we exist because we are a group of individuals who believe in making a significant difference. We undertake comprehensive client engagement in order to understand their requirements, making the correct recommendations, ensuring that sustainable and accurate solutions are provided. We do not compromise on quality, and will only offer the best in class products, matched with industry leading design and implementation.

OUR TEAM

We are a national network of business owner managed franchises, Solterra CAPE / WEST COAST is guided and managed through a head office. Thus ensuring peace of mind for the consumer. We have put together an exceptional team of experienced experts to lead and guide our network. Taking care of everything from network expansion, supply chain, engineering, projects, energy efficiency and gain share models right through to installation.